Choice methodology between several jobs offers

We suggest trying the following 4 ways of making a choice between job offers. Do them in the sequence they are presented here:

- First: May (will probably) not work. But, nevertheless, do it as you will learn something!
- Second: May/should work in 85% of the cases.
- Third: May/should work in 14% of the cases.
- Fourth: May/should work in 1% of the cases.

1 FIRST : USE A SOPHISTICATED/SCIENTIFIC DECISION MAKING TABLE OR SPREADSHEET

This strategy often does not suggest a clear answer! But it may reassure your "left-brain" that you are looking at all the factors.

- Draw a table or use a spreadsheet.
- Create the number of columns that corresponds to the number of options you have (i.e.: Job A, Job B, Job C).
- In the far left column (one on each line), enter both positive and negative criteria for making your choice.
- On a scale (of 1 to 5) allocate (in a second column) a weighting factor to each one of those criteria (5 being the most important aspect(s) of the job for you).
- Give a score (a number or a value – scale of 1 to 9) to each criteria in the "Basic score for each alternative" column, based on how well you think the job corresponds to the criterion.
- Multiply each score by its weighing factor and show each result in the "Total score for each alternative column".
- Add up the number of points for each option and rank them (1,2,3).
- Enter the rank of each alternative on the last line: "Rank".

This may not make your decision clear, but at least you will have identified the criteria involved in your choice and may make it easier to rule a specific option "out".

Criteria	**Weighing factor**	**Basic score for each alternative**			**Total score for each alternative**		
		Job A	**Job B**	**Job C**	**Job A**	**Job B**	**Job C**
Aaaaaaaaaaaaa	5	4	8	5	20	40	25
Bbbbbbbbbbbb	2	1	2	6	2	4	12
Ccccccccccccc	1	3	7	2	3	7	2
Ddddddddddd	3	5	9	4	15	27	12
Eeeeeeeeeeee	5	3	6	1	15	30	5
Ffffffffffffffffffff	4	4	2	3	16	8	6
				Total	71	116	62
				Rank	2	1	3

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2 SECOND: FILLING OUT A SHEET OF PAPER AND LISTING CATASTROPHIES

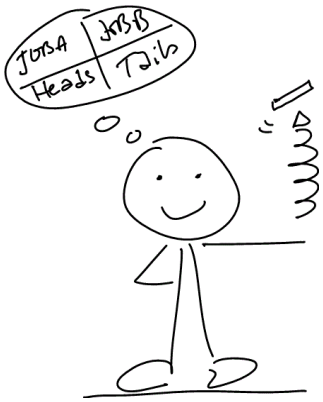
This strategy should work in 85% of the cases!

- Take a sheet of paper.
- At the top of the page write "Worst Case Scenario".
- Divide the page in half (or in three columns if 3 job offers) by drawing a vertical line, from the top of the page to the bottom
- At the top of the left column, write your first option/alternative (Job A), at top of the right (or 2nd column) write your second option/alternative (Job B) and if 3 columns, use the last column for your third option/alternative (Job C).
- Think hard about, and then jot down in each column, 2 or 3 of the worst medium-term (1- 2 years) things/catastrophes that might occur if you picked that option. You may likely find the information which will help you make your choice.

Worst Case Scenario The worst that might occur (catastrophes) within 2 to 3 years if I choose...	
…Job A	**…Job B**
• _____	• _____
• _____	• _____
• _____	• _____

3 THIRD: LISTENING TO YOUR INNER VOICE BY FLIPPING A COIN IN THE AIR

This strategy should work in 14% of the cases!



Try this if the previous alternatives have not worked. You can only do this for two jobs at one time.

- Label Job A "Heads" and Job B "Tails".
- Flip a coin.
- As your coin goes up in the air, listen to the little voice inside you say: *"I hope the coin will fall on Tails"* or *"I hope it will fall on Heads"*.

You really don't have to even look at how the coin lands. You have already made your choice!

4 FOURTH: FLIPPING A COIN AND LOOKING AT THE RESULTS.

This strategy may work in 1% of the cases!

Follow the same procedure as above, but let the coin fall on the floor and look at the result. If you like it, your choice is made. If you do not like the result, you know you should choose the other offer!